



Wednesday
November 6, 2019
9:00 AM – 3:00 PM

#VBPartnering

Buffalo Grand Hotel
& Event Center
120 Church Street
Buffalo, New York 14202



Welcome, Partners!



On behalf of our Millennium staff, I'm thrilled to welcome you to the first conference to be held in Western New York to focus on the key role Social Determinants of Health (SDOH) play in Value-Based Payment collaboration and contracting.

As healthcare delivery continues to rapidly evolve, few transformations will make a greater impact than the change from fee-for-service to value-based payment; and the critical role community-based organizations play in collaborating with providers to deliver SDOH solutions.

In addition to your greatly appreciated attendance and participation; we're also extremely pleased to welcome our keynote speaker Denard Cummings, Director of the Bureau of Social Determinants of Health, New York State Department of Health, and our conference facilitator C. Milano Harden, President and Founder of The Genius Group, Inc.

I'm certain Denard and Milano—along with our local presenters—will ensure our collective experience here today will be highly informative and productive.

In fact, at the completion of our conference—including our CBO Showcase—I'm certain we will not only advance the VBP movement but will see the launch of new collaborations and partnerships that will translate into expanded and improved care for our patients across Western New York.

Best wishes for an outstanding conference experience!

Al Hammonds, CSSBB
Executive Director, Millennium Collaborative Care



Erie County Medical Center (ECMC) is the lead entity in the Millennium Collaborative Care Performing Provider System.
www.ecmc.edu

Conference Agenda

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| 7:30–9:00 AM Grand Hall | Registration, showcase setup |
| 7:30–9:00 AM Ballroom | Continental Breakfast |
| 9:00–9:30 AM Ballroom | Welcome Al Hammonds, CSSBB, Executive Director, Millennium Collaborative Care Andy Davis, Chief Operating Officer, Erie County Medical Center Corporation C. Milano Harden, Ed. M., President and Founder, The Genius Group, Inc. |
| 9:30–10:15 AM Ballroom | Keynote Presentation Denard Cummings, Director of the Bureau of Social Determinants of Health, Office of Health Insurance Programs (OHIP) at the New York State Department of Health |
| 10:15–10:30 AM | Break |
| 10:30 AM–12:00 PM Ballroom | Panel Presentation Facilitator: Milano Harden Panelists: <ul style="list-style-type: none">• Denard Cummings• Anthony Sanfilippo, Project Manager, CBO Consortium of Upstate New York• Raul Vazquez, MD FAAFP, Chief Executive Officer, Greater Buffalo United Accountable Care Organization/G-Health Enterprises• Alexander J. Wright, JD, Founder & General Manager, African Heritage Food Co-Op |
| 12:00–1:00 PM Ballroom | Invocation and Lunch Buffet Rev. Kinzer M. Pointer, Chair, Millennium Collaborative Care Board of Managers and Pastor, Agape Fellowship Baptist Church |
| 1:00–2:30 PM Grand Hall | CBO Showcase |
| 2:30–3:00 PM Ballroom | Prize Drawing and Closing Remarks Rev. Kinzer M. Pointer |
| 3:15–4:00 PM Ballroom | CBO Roundtable Sponsored by CBO Consortium of Upstate NY All CBOs are welcome to attend! |

Conference Details

- **Complimentary wifi:** Network: AMConference, password: WNYLodge
- **Parking:** Parking is complimentary to all conference attendees. At registration, you received a coupon. Present the coupon when you exit the parking facility and you will not be charged.
- **Coat check:** Coats may be placed in the Richardson Room (near registration) at no charge.
- **Survey:** After the conference, let us know what you thought! <https://www.surveymonkey.com/r/VBPartnering>

About Our Presenters

Welcome



Andrew L. Davis, MBA, Chief Operating Officer, Erie County Medical Center Corporation

With more than 20 years of experience in healthcare administration, financial management, and quality care, Andrew L. Davis, MBA, serves as Chief Operating Officer of the Erie County Medical Center Corporation (ECMCC). Andy has served in a variety of senior management positions in healthcare organizations in Florida, Alabama, North Carolina, Massachusetts, and Washington, D.C.

His strong background in healthcare financial and operations management, as well as his knowledge of the complexity of managing hospitals in an ever-changing landscape, play a key role in ECMCC's commitment to delivering the highest quality care for the residents of Western New York. As Chief Operating Officer, he is a significant contributor to the development and execution of strategic collaborations and various initiatives ECMC pursues jointly with healthcare partners like Kaleida Health and the University at Buffalo.

Keynote Presenter



Denard Cummings, Director of the Bureau of Social Determinants of Health, Office of Health Insurance Programs (OHIP) at the New York State Department of Health

The Bureau has the primary responsibility of integrating health and human services in NYS. Prior to this appointment, Denard was the Director of the Bureau of Supportive Housing where he functioned as the supervising manager of the Medicaid Redesign Team Supportive Housing Initiative. As the Director of the Bureau of Supportive Housing, he was a staunch advocate for the reality that Housing is Healthcare.

Mr. Cummings is currently pursuing a Doctor of Public Health degree at the University at Albany, School of Public Health. He obtained a Master's Degree in Public Administration from the Rockefeller College of Public Affairs & Policy at the University at Albany and a Bachelor's Degree from the University of Nebraska at Lincoln. Mr. Cummings has over a decade of professional experience in NYS government with policy interest in human service, juvenile justice, higher education, and health. He is a subject matter expert on supportive housing and social determinants of health. Under Mr. Cummings' leadership, the Bureau of Social Determinants of Health is working to transform the NYS healthcare delivery system by incorporating CBOs and addressing SDOH to improve the quality of care and health outcomes for vulnerable populations.

Conference Facilitator



C. Milano Harden, Ed. M., President and Founder, The Genius Group, Inc.

Milano Harden is President and Founder of The Genius Group, Inc. Mr. Harden has extensive training and experience in leadership effectiveness; organizational change and development; executive education, philanthropic strategy; nonprofit management; and diversity and inclusion. Mr. Harden has deep interests in the leadership effectiveness of next generation leaders, the organizational strengthening of movement building organizations and ethnic philanthropy.

Harden holds a Bachelor of Science from Northwestern University, and a graduate degree from the Harvard University Graduate School of Education. Mr. Harden is the happy husband of Joan Harden, MD, and proud father of two sons, Zachery and Seth.

Panelists



Anthony Sanfilippo received his bachelor's degree in the science of accounting from SUNY Buffalo. Over the last year, Mr. Sanfilippo has been the Project Manager for the CBO Consortium of Upstate NY where he serves as the primary individual for community engagement and primary source of communication between the Consortium and the CBOs. He has aided in the coordination of CBO recruitment, technical assistance delivered through webinars and in-person sessions, and event planning across the 48 counties of upstate New York. Prior to his work with the Consortium, he has worked in pharmaceuticals representing Pfizer on behalf of Ashfield Healthcare to support Pfizer's vaccination initiatives in retail pharmacies. He has an exceptional history in sales management and sales plan implementation, with his most recent experiences in the banking industry at KeyBank.



Raul Vazquez, MD FAFPP, is a recognized leader in healthcare innovation and delivery. A graduate of the University at Buffalo, School of Medicine and Biomedical Sciences, as well as Fordham University, Dr. Vazquez has been invited to speak at some of the most prestigious universities and conferences in the nation. International pharmaceutical brands such as Novartis, Searle/Pfizer, AstraZeneca, and Roche have sought the clinical expertise of Dr. Vazquez for topics ranging from hypertension to diabetic neuropathy. However, he is best known for founding Urban Family Practice and G-Health Enterprises with his wife Mrs. Toni Vazquez.

Having come from humble beginnings, Dr. Vazquez understood that something dramatic had to be done to confront the challenges presented by a healthcare system rooted in "reactionary care." He posited that reactionary care is as problematic as it is unsustainable when the outcomes prevent economically distressed communities and communities of color from receiving coordinated health management, delivered in a cost-effective and cohesive manner. G-Health Enterprises has created a paradigm shift affecting real change in Western New York. Three of his organizations—Urban Family Practice, Greater Buffalo United Accountable Healthcare Network (GBUAHN), and Greater Buffalo United Accountable Care Organization (GBUACO)—all received high praise, and national accreditation, from the coveted NCQA review Board.

Dr. Vazquez has been honored by a host of organizations statewide including *Business First's* Healthcare Champions Award, M&T Bank Small Business of the Year (Medical Sector Award), and NYS Assembly Certificate of Merit Small Business Award. His most prominent board appointments include: the Board of Directors of HEALTHeLINK, NYS Minority Health Council, and the Statewide Multicultural Advisory Committee. Currently, Dr. Vazquez resides in Williamsville with his beautiful wife of nearly 30 years, Toni.



Alexander J. Wright, JD, is the General Manager and Founder of the African Heritage Food Co-Op (AHFC) in Buffalo. The mission of AHFC is to create community ownership, combat food deserts, and eliminate price gouging in the poorest areas of the city. He oversees the daily operations and is the visionary driving force behind the project. Mr. Wright has a BS in Business Management and a Law Degree from the University at Buffalo. Before launching the Co-Op, he managed nonprofit organizations and operated his own business consulting firm.

Invocation and Closing Remarks



Rev. Kinzer M. Pointer, Buffalo native and community leader, graduated from Hutchinson-Central Technical High School and Canisius College. At 18 years of age and as member of the Calvary Baptist Church of Buffalo, he was licensed into the ministry of the Gospel of Jesus Christ. In June of 2010, he organized the Agape Fellowship Baptist Church where he currently serves as Pastor. Pastor Pointer was appointed Chair of the Board of Managers of Millennium Collaborative Care in 2018. He also serves as co-convener of the African-American Health Equity Task Force and as President and Chief Executive Officer of Greater Buffalo United Ministries, LLC, a collaborative of 65 churches dedicated to working with the safety net physicians of the Greater Buffalo United Accountable Healthcare Network (GBUAHN) to deliberately decrease health disparities in Buffalo's black and brown communities.