



Community Health and Capacity Value Based Readiness Programs

November 16, 2018

Dear Millennium PPS Partner:

Thank you for being a partner of Millennium Collaborative Care PPS (MCC). In efforts to prepare our partners to position themselves for success relating to New York State Department of Health Value Based Payment (VBP) Roadmap, MCC has developed three unique programs driving VBP technical assistance.

- Option 1 - The Value Based Readiness Program
- Option 2 - Value Based Proposition Program
- Option 3 – Value Based Enrichment Program

Each program is designed to strengthen the Community Based Organizations (CBO's) ability to participate in an outcome driven environment through Value Base Payment Education & Training.

Interested CBO's must provide direct services related to the Social Determinants of Health (SDOH) with a focus on food, housing, transportation, childcare, employment and/or education. Organizations must also indicate on the *Community Health Capacity and Value Based Readiness Programs Application* (enclosed) their desired program option in order of need.

Please submit the enclosed application no later than January 3, 2019 via email to:

vbpreadiness@millenniumcc.org

Sincerely,

A handwritten signature in black ink, appearing to read "Michele Mercer".

Michele Mercer
Chief Clinical Integration Officer

A handwritten signature in black ink, appearing to read "Kimberly Backey".

Kimberly Backey
Manager, Cultural Competency and Diversity Initiatives





Community Health and Capacity Value Based Readiness Programs

The detailed program options are:

Option 1 - The Value Based Readiness Program

Starting January 2019, this fifteen (15) month program is to help organizations begin to strengthen their internal infrastructure at the operations level, and address sustainability in the value-based payment world. This program is designed to work exclusively with an Organizational Development Consultant to assist with:

- Assessing the organizational strengths/weaknesses in eight core competency areas
- Development and initial implementation of a capacity-building plan
- Development/enhancement of the organization's value proposition statement
- Group-based education sessions on relevant topics and issues

Criteria:

- CBO's that provide a Tier 1 service (non-billable-non-clinical) specifically working with individuals regarding SDOH
 - Attested partner with Millennium and has attended has engaged in the CBO Task Meetings in the past year
 - Has supported Millennium Collaborative Care DSRIP Activities including but not limited to workgroups, Master Participation Agreements, and/or Contracts
 - Delivers one of Millennium's top priority SDOH Community Based Service / Program in at least one of eight counties of WNY
 - Successful track record with the grants meeting current and past contract deliverables (sustainability)
 - Operate in "high impact" zip codes where service utilization and health outcome performance require improvement as defined by DOH DSRIP targets
 - Operating budget of less than \$10 million
 - Currently working on SDOH evidence-based intervention model e.g. SDOH Intervention Model as defined by New York State Department of Health.
 - CBO has direct interaction with Medicaid recipients
 - Organization has not previously participated in the GetSet Program
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Option 2 - Value Based Proposition Program

Starting December 2018. This is a collaborative effort with Community Partners of WNY that includes a two (2) group training program, designed to assist organizations to identify and develop their value proposition(s) and recognize and respond to business opportunities. Selected organizations will receive technical assistance from Value Base Proposition expert Kristen Woodlock.

Criteria:

- Tier 1, 2, or 3 Organization as defined by NYS DOH
- Attested partner of MCC and Community Partners of WNY (CPWNY)
- Attested partner with Millennium and has attended has engaged in the CBO Task Meetings in the past year
- Has supported MCC and CPWNY DSRIP Activities including but not limited to workgroups, Master Participation Agreements, and/or Contracts
- Delivers one of Millennium's top priority SDOH Community Based Service / Program in at least one of eight counties of WNY
- Successful track record with the grants meeting current and past contract deliverables

Option 3 – Value Based Enrichment Program

Starting February 2019 – May 2019, this four (4) month program are facilitated sessions led by the MCC's Team and guest speakers in preparing e participating CBO's for VBP. The program is designed to assist organizations help to identify and develop their value proposition(s) and recognize and respond to business opportunities. The program includes:

- Value Based Payment Webinars
 - Technical Assistance on Value Based Propositions from MCC Staff and guest speakers
 - Peer Mentoring
 - Group Training on creating value propositions
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